

NEWSLETTER



“ Specialising in total quality precision engineered solutions ”

QUALITY WITHOUT COMPROMISE



The First Swiftool Newsletter!

Welcome to the first newsletter for Swiftool Precision Engineering Ltd.

A great deal has happened over the past 12 months both within the company and around the world from near global financial meltdown to a hard hitting recession, Swiftool are delighted to have been able to grow by 34% in 2009 which given the unstable economic climate and

the downturn in the demand for manufacturing as a whole is a testament to the hard work and determination of our entire workforce.

We hope that this newsletter keeps you informed of our various activities and highlights to you the progress we make along our journey of growth and continual improvement.

Stuart Handley, MD

HIGH GROWTH

HighGrowth
East Midlands



In August 2008 Swiftool was identified by the East Midlands Development Agency “**emda**” as a company exhibiting high growth.

As part of only 60 east midland’s companies we enrolled on the ‘High Growth’ programme, the aim of which was to assist companies in forming a clear plan for growth and providing

invaluable support including a growth coach and funding towards training.

March 2010 will see Swiftool complete the second phase of this support which would not have been possible without the help of the Manufacturing Advisors Service (MAS), PERA, emda, and Peter Smith our growth coach.

The programme allowed us to identify strengths and weakness within the company using various tools including S.M.A.R.T and SWOT. We identified a clear strategy which included a



successful grant application for our proposed new premises and investment, a strengthening of the financial management system, and a need to focus on creating a strong sales and estimating team.

Supplier and Customer Portal

With the help of a grant from the Transport iNet we will be very shortly launching a new supplier and customer web based portal.



The portal has been designed for us by Canda systems and links directly to our MRP system providing us with up to date information on our supplier's performance as well as providing them with on line purchase orders and non conformance reports.

stage at which manufacture has reached and a percentage completion as well as a module to keep the customer up to date on stock levels allowing them to make decisions without the need to contact a member of our team which is especially useful for out of hours or time zone effected enquiries.

The customer side of the portal is brand new to Canda and was requested by Swiftool to allow our customers to login and track the progress of their parts, this will inform them of the

More information can be found by following the links on the portal website at www.swiftool.co.uk/portal

NOTTINGHAM
TRENT UNIVERSITY

Swiftool & Nottingham Trent University

Swiftool have formed a partnership with Nottingham Trent University to embark on a two year Knowledge Transfer Partnership (KTP).

We are currently recruiting a post graduate associate to work within the company supporting our SC21 ambition to achieve the bronze award by smoothing out the work flow and improving efficiency within our organisation, the KTP is part funded by a government grant and will allow us to focus on continued growth whilst ensuring we continue to provide the high quality service our customers have come to expect.

Dr Roy Stratton the Knowledge Base Supervisor for the KTP stated "The KTP will focus on developing a sales and operations planning and control system to enable reliable and rapid response, in support of Swiftool's SC21 and High Growth objectives.

A KTP Associate will be appointed for two years to lead the project team and develop a sustainable capability for the company.

The planned approach utilizes the expertise of the Centre of Business Performance and Lean Leadership and will integrate Theory of Constraints (TOC) and lean manufacturing approaches"

This project is a further demonstration of our long term commitment to provide the very best service to our customers.

Swiftool Sign up to SC21



21st century supply chains

“ We see this programme as an opportunity to improve all aspects of our manufacturing service, improve our on-time delivery and efficiency, and ensure our customers receive the very best service and sustainable excellence ”

John Goodman,
Works Manager/SC21 Champion

Earlier last year the company signed up to the SC21 programme. SC21 "supplychains in the 21st century" aims to accelerate the competitiveness of the UK aerospace and defence industry - with special attention on supply chain organisations "SME's"

SC21 defines performance goals and standardises the approaches and tools for continuous sustainable improvement.

The SC21 programme within Swiftool is sponsored by our customer Rolls Royce with a target of joining the small number of companies who have managed to achieve a bronze award. The criteria for this award is a 12 month period in which the supplier provides 90-95% on time delivery and 98-99.5% quality.

Outstanding Student Award

We are proud to announce that Dan Whittingham has been awarded the 'Outstanding Student Award' by West Nottinghamshire College.

for an HND Mechanical Engineering qualification. Well done Dan!

Daniel began studying on a level 2 VRQ intermediate engineering course as part of a Foundation Modern Apprenticeship with Swiftool and the Work Based learning project in 2004.



Over the past five years he has diligently completed a National Certificate Manufacturing Engineering, an HNC Mechanical Engineering and an NVQ level 3. He is currently studying

New Starters

"Our biggest asset is our people"

Over the past year we have recruited eleven new members of staff to our company, Anthony Giles - Davidson, Martin Wilkinson, Daniel Gibson, Lee Kelvey, Stephen Robinson, and Lee Simmons take up roles as manufacturing engineers.

Anita Warner takes up the role of Quality Administrator, Brett Vincent as a trainee QA Inspector, Ryan Lee as engineering apprentice, Marek Sobczyk as Estimating Assistant, and Alan Milner as Engineering Estimator.

They all possess a rich mixture of skills that will further enhance the strength of our company as we prepare to meet the challenges we face in 2010.